



IMC LOCUMS
LIMITED

CASE STUDY

WESTERN SUSSEX

HOSPITALS NHS TRUST



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Annual Contract Value: £338,341.83





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All types of staff we have supplied to this client: RGN's, RMN's and Theatre staff

Western Sussex hospitals NHSFT serves a population 450,000 people across a catchment area covering most of West Sussex, the trust runs 3 hospitals. They require a range of healthcare staff from RGN's to specialist areas including A&E and paediatric nurses.

IMC were able to supply a smaller number but very importantly a continuous number of local regular staff at the Band 5 and Band 6 monitor capped rates to provide and improve continuity of service. Whilst delivering a supply of local nurses to the Trust, we also put into place an attraction strategy successfully by securing staff from local regions and utilising the great transport links to and from London to increase supply to meet more of the Trust's demands at the Band 5 and Band 6 monitor capped rates. We are successfully reducing their escalated spend via framework agencies and are helping to eliminate their off framework spend which is reducing. We were able to pay agency staff competitive rates at lower margins to attract the staff especially from the London region and most importantly to also deliver and maintain great patient care.

NURSING (Requirements completed prior to 1st placement):

- ✓ RTW in the UK, Enhanced Criminal Records check (risk assessment for positive DBS certs plus comms to client as required)
- ✓ Work History (No Gaps 10 years), Qualification certs & memberships (on file), Referencing (3 Years Validated at Reg + 2 on an annual basis)
- ✓ NMC Registration (Statement of Entry + Regular monthly Online Reg Checks) plus notice of any restricted practise or investigations
- ✓ CSTF practical/online mandatory training plus HSE training (COSHH, RIDDOR) plus any role/client specific training
- ✓ Appraisal/revalidation information (on file + copy of latest appraisal), Blood immunisations & completed health questionnaire + SEQOSH accredited fitness to work certification (EPP as applicable), Identification (inclusive of photo id & proof of address (on file))
- ✓ Completed clinical interview from a higher band professional within the same field
- ✓ Completed agency application form, acknowledged receipt of company T&Cs, acknowledged receipt of company handbook, evidenced issuing company privacy policy, evidenced issuing of company id badge, evidence of indemnity insurance (as applicable)